

## JOB DESCRIPTION

**Ipsos Strategy3**, a leading brand, marketing and innovation consultancy, is seeking a driven, self-motivated **Strategist** to join our team of entrepreneurial thinkers who are looking to change the marketing landscape for our clients.

Our Strategists play a key role in delivering our client engagements, helping perform executive interviews, conducting primary and secondary research, preparing deliverables, and crafting compelling storylines to clients such as Honda, the Bill and Melinda Gates Foundation, McDonald's, and Uber. As part of our client service teams, you'll be working both laterally and vertically with our team of Partners, Directors, and Strategists to ensure that our ideas are flawlessly presented to both clients and the marketing community.

Critically important will be your ability to build relationships, not only internally with the Strategy3 team, but across Ipsos more broadly and of course with our clients. As part of that, we would look to you as a mentor to develop our talented team of Analysts.

Typical engagements include developing brand strategies, segmenting customer audiences, understanding consumer journeys, envisioning future growth pathways, and guiding innovation strategy.

You will join a unique team of creative thinkers who come from backgrounds as diverse as market research, brand management, consulting, finance, trend tracking, and start-ups—all of whom come together with a diversity of ideas to transform the consulting services industry.

We have seen double digit growth for the past several years, and will continue as we open additional offices, both in the US and abroad. This growth will allow you unparalleled access, early in your career, to leading marketing thinkers, clients, and brands, while providing you fantastic opportunity to take on leadership challenges.

For a relentless, visionary, and centered thinker who thrives on feedback and challenge, this is an unique opportunity for both personal and professional growth.

## REQUIREMENTS

**In addition to sending your resume, we'd appreciate your sharing an answer to the following question: In 250 words or less, please tell us about a brand or organization you would like to work with as a brand strategy consultant and why.**

The ideal candidate will bring a unique blend of both analytical and creative skills to bear on our client's problems: someone who is as comfortable in building a model in Excel as he/she is binge watching Game of Thrones. Our approach to solving problems requires that level of fluidity, comprehensiveness, confidence, and executive presence.

Qualifications include:

- Undergraduate degree from a top-tier university
- 3-5 years of professional experience: preferably in branding/marketing, management consulting, brand management, or market research, although the specific field is less important than what you've accomplished in it
- Strong project management skills and ability to juggle multiple projects
- Demonstrated leadership skills, both vertically and laterally
- Ease and confidence with "thinking on your feet"
- Strong business acumen and critical thinking skills
- Openness and eagerness to mentor and coach others
- Love of, and nose for, brands, marketing, and innovation
- Impeccable interpersonal and communication skills, written and verbal
- Oversized personal impact and ability to influence

In addition to those qualifications, one of the key things we have in common is the ability to tie together disparate pieces of information (from social media, from SEC filings, from keen observation) into a compelling story, and tell it in a way that is engaging and memorable.

Oh, and being able to laugh at yourself will take you far with us.